



MELSTON

GROUP OF COMPANIES

**Audit, packaging, building
reconstruction, maintenance
of gas stations**

- About the Group

Our history

Melston Engineering was established in 2005 in St. Petersburg. Company's profile: engineering, turnkey construction, supply of technological equipment

Melston Engineering is a part of the Melston Group, which also includes the following companies:

- **Melston Management Company:** managing all the companies of the Group.
- **Melston-Service:** technical maintenance of customer's gas-stations.
- **Melston-Trading:** realization of technological equipment for gas-stations.
- **Melston-Stroy:** turnkey construction of gas stations.
- **Melston Engineering-Asia:** gas stations' construction implementation and maintenance in Kazakhstan, Kyrgyzstan.
- **Melston Tadjikistan:** gas stations' construction implementation and maintenance in Tajikistan.
- **Melston Balkani(Belgrad):** gas stations' construction implementation and maintenance in Serbia.
- **Melston-West (Minsk):** gas stations' construction implementation and maintenance in Belarus.
- **Melston Bulgaria (Sofia):** gas stations' construction implementation and maintenance in Bulgaria.

- Offer

Regions of Presence

Russian Federation:**North-West federal district:**

- ✓ Saint-Petersburg & Leningrad region
- ✓ Pskov region
- ✓ Novgorod region
- ✓ Karelia republic

Central federal district:

- ✓ Moscow & Moscow region
- ✓ Smolensk region

Southern federal district:

- ✓ Krasnodar region

Volga federal district:

- ✓ Nizhny Novgorod region
- ✓ Kirov Region

Siberian federal district:

- ✓ Novosibirsk region
- ✓ Kemerovo region
- ✓ Omsk region
- ✓ Altay region
- ✓ Tomsk region

Ural federal district:

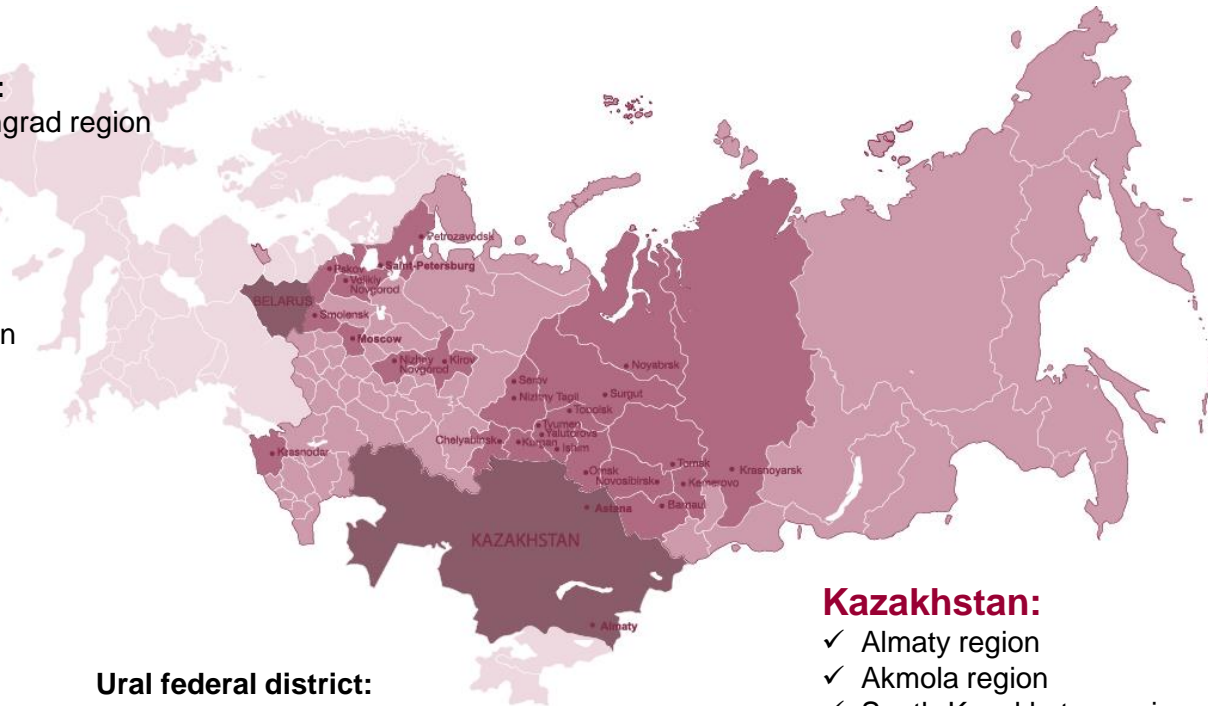
- ✓ Yekaterinburg & Sverdlovsk region
- ✓ Khanty-Mansiysk Autonomous Area (Surgut)
- ✓ Yamal-Nenets Autonomous Area (Noyabrsk)
- ✓ Chelyabinsk region
- ✓ Kurgan region
- ✓ Tyumen region

Kazakhstan:

- ✓ Almaty region
- ✓ Akmola region
- ✓ South-Kazakhstan region

Belarus:

- ✓ Minsk region
- ✓ Gomel region
- ✓ Vitebsk region



- Members of Melston Group

Engineering

Melston Group

Melston Group provides retailers with:

- whole complex of works related to rebranding of gas-stations, shops, mobile phone stores etc...
- total support for retailer's chain stores development.
- complex service maintenance of retailer's facilities.



**The total turnover for 2015 is
4,5 billion rubles.**

- About the Company

Trace



“Melston Engineering” is certified by “Trace”.

The international organization “Trace” unites companies that have proved the anti-bribery compliance of their business.

- About the Company

Our clients

PESTE OIL

 TATNEFT

 ГАЗПРОМ
НЕФТЬ

 ЛУКОЙЛ
НЕФТЯНАЯ КОМПАНИЯ


НЕФТЯНАЯ КОМПАНИЯ
АЛЪЯНС

 Sibylla

 Л'Этуаль
L'Etoile


Holiday Inn

 ТНК-ВР
bp

 STATOIL

 МАГНИТ


РОСНЕФТЬ



САЛЫМ
ПЕТРОЛЕУМ

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Large project experience

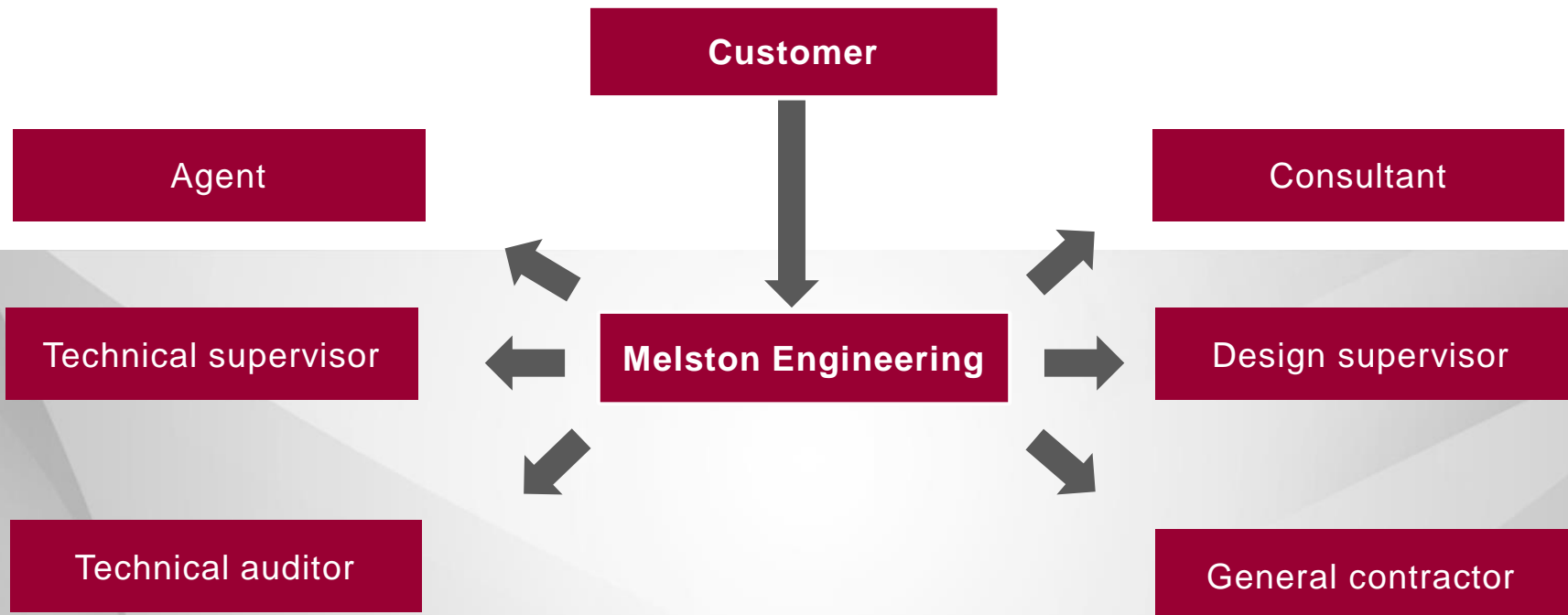
Melston Engineering



- Melston Engineering is an owner of wide office network. It allows us to combine the practice of direct presence at unit and the merits of cooperation with large centralized company.
- According to the statistics of “Gazprom Neft” the schedule of compliance deadlines set to “Melston Engineering” showed 98%. The average result for the schedule of compliance deadlines in the Russian engineering market is about 50-60%.
- Analysis and generalization of earned experience as well as standardization of all processes and active implementation of latest technology allowed us to manage works at 122 sites simultaneously.

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Interaction schemes



Interaction scheme is customized according to client's needs.

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Projects

Completed projects



- Melston Engineering

Projects

Rebranding of “Gazprom Neft” including more than 1200 objects in Russia, Ukraine, Kazakhstan, Tajikistan, Kyrgyzstan.

BEFORE



AFTER



- Melston Engineering

Projects

There were built “from zero”



32 objects within the frames of
general contracting

75 objects within the frames
of building control

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Projects

Interior design of Gazprom Neft site in 2009



- Melston Engineering

Projects

Interior & exterior design of "Gazprom Neft" site in 2010



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Projects

Interior & exterior design of “Gazprom Neft” site in 2014



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Projects

Construction and installation work on «Statoil» site. Saint-Petersburg 2012.



Turnkey construction on Lukoil site in Perm and Kaliningrad. 2013-2014.



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Service & maintenance

Melston-Service



“Melston-Service” LLC was established in 2010 to broaden the list of service, provided by “Melston Engineering”

“Melston-Service” major line of activity is to provide the set of professional service related to service and maintenance of petrochemical-supply units

Advantages of Melston-Service

In 2015 the Automation Management System was implemented in Melston-Service. The system helps to reduce the customer's service costs due to total automation of interaction process between customer and Melston-Service.

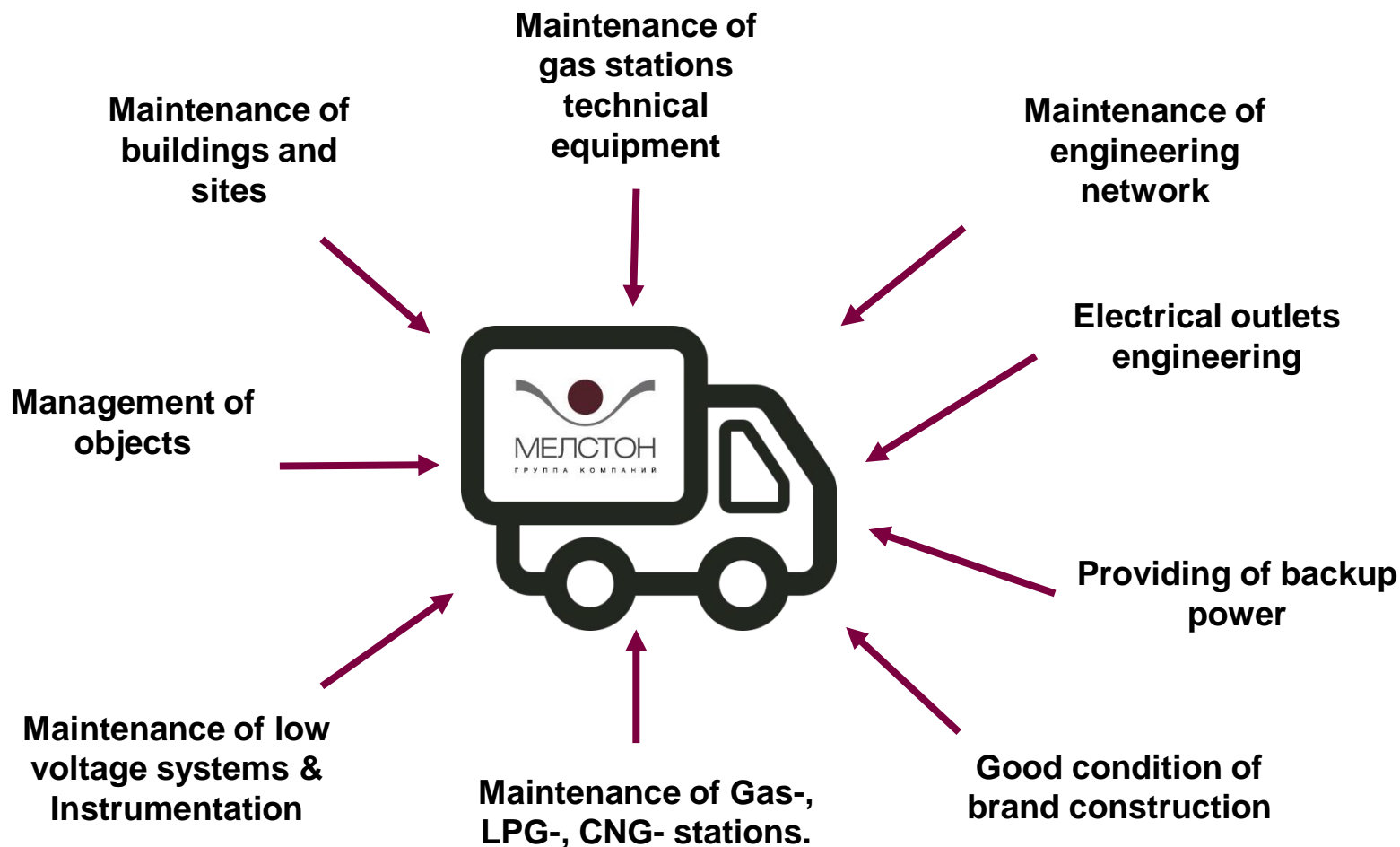
System's merits:

- **SLA guaranteed observance of terms:** the received requests and applications are controlled by the system in a mode of 24x7x365;
- **Convenience of application submission:** via phone, e-mail, or personal account
- **Instant reaction:** the application reaches the nearest mobile brigade.
- **Work transparency:** accountancy, analytics and history of requests are available in client's personal account.
- **Workflow reduction:** all information is available in digital form.
- **Ability of integration** with any client's data systems.



- Offer

Service & maintenance



Company provides “one window” service throughout Russia and CIS region

Clients and number of units



Russia:

1 338 units

Kazakhstan:

70 units

Tajikistan:

28 units

Belarus:

46 units

TOTAL:

1 482 units

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Construction

Melston-Stroy



The company provides such services as:

- ✓ engineering accompaniment of gas station construction projects
- ✓ development of initial permits
- ✓ design and survey works
- ✓ construction, installation and commissioning works

● About the Company

Necessary documentation



Permit for major construction work safety projects



License for construction of buildings with criticality rating 1 and 2



Labor protection and industrial safety management system
GOST 12.0.230-2007
OHSAS 18001^2007



The internationally recognized membership association working with companies to raise their anti-bribery compliance standards



Environmental management system
GOST ISO 14001-2007
ISO 14001:2004



Quality management system
GOST ISO 9001-2008
ISO 9001:2008

DIN EN ISO 9001-2000 standard specifications include requirements to be met by quality management systems that apply to all sectors of the industry.

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Dealership

Melston-Trading



Melston-Trading was founded to optimize the process of filling stations implementation with indispensable technical equipment.

One of our major branches of business is complex purchase, delivery and selling of fuel dispensers, and other required components. We also supply with all materials for filling stations running.

- Offer

Dealership

“Melston-Trading” is a dealer of the following companies:



Fuel dispensers and spare parts



Franklin Fueling Systems

Submersible pumps



POS terminals



Equipment for stores



Fuel control system



LED-lamps



Equipment for café zone



Furniture manufacturing



Lightning poles



Joulika

Service unit



Technological equipment

- Official dealership is the Company’s strategy. “Melston-Trading” cooperates only with manufacturers bypassing intercessors. That’s why the price of the commodity is optimal for the customer.



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